

بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ
الْحَمْدُ لِلَّهِ الَّذِي
خَلَقَ السَّمَوَاتِ وَالْأَرْضَ
وَالَّذِي يُرِيهِمْ آيَاتِهِ
وَالَّذِي يُخْرِجُ النَّوْمَ
وَالَّذِي يُخْرِجُ النَّوْمَ
وَالَّذِي يُخْرِجُ النَّوْمَ



CORPORATE BREIFINGS

2022

GHANI GLOBAL HOLDINGS LIMITED

A Group Company of

Ghani Global Group of Companies- Pakistan

**WE WELCOME YOU ALL TO GHANI GLOBAL HOLDING
LIMITED SECOND
CORPORATE BRIEFING**

welcome
—We are glad you are here—

- 1.** ABOUT SPONSERS OF GHANI GLOBAL HOLDING LTD.
- 2.** ABOUT KEY MANAGEMENT OF GHANI GLOBAL HOLDING LTD.
- 3.** ABOUT GHANI GLOBAL GROUP.
- 4.** GHANI GLOBAL HOLDINGS LTD. CONSOLIDATED FINANCIAL HIGHLIGHTS.
- 5.** ABOUT SUBSIDIARY GHANI GHEMICAL INDUSTRIES LTD. (GCIL).
- 6.** GHANI CHEMICAL INDUSTRIES LTD FINANCIAL HIGHLIGHTS.
- 7.** CURRENT AND FUTURE OUTLOOK OF GHANI CHEMICAL INDUSTRIES LTD.
- 8.** ABOUT SECOND SUBSIDIARY GHANI GLOBL GLASS LIMITED.
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- 11.** VALUE ADDITION BUSINESS OF GHANI GLOBL GLASS LIMITED.
- 12.** FUTURE OUTLOOK OF GHANI GLOBAL GLASS LIMITED.



About the Sponsors	Education	Experience
Mr. Masroor Ahmad Khan (Chairman)	Graduate from Punjab University	<ul style="list-style-type: none"> ▪ 38 years experience on Numerous Senior Management Positions.
Mr. Atique Ahmad Khan (Chief Executive Officer)	Qualified Mechanical and Electrical Engineer	<ul style="list-style-type: none"> ▪ 34 Years Experience in industrial sectors at higher management positions. ▪ He reactivated one of the plants of Ghani Group at a phenomenal pace of two months.
Mr. Farooq Ahmad Khan (Managing Director)	Engineer graduate from the University of Illinois, Chicago, USA.	<ul style="list-style-type: none"> ▪ 28 years experience in industrial sector. ▪ Privilege of holding a patent which is registered in USA. ▪ Commissioning of the Float Glass plant in a very short period of time.



Key Management	Education	Experience
Mr. Ashraf Bawani President Of Ghani Global Group	Fellow Cost & Management Accountant (FCMA)	35 years experience in Pakistan Oxygen Ltd (Linde Pakistan) in Senior Positions and Part of Management (Ex-MD/CEO)
Mr. Farzand Ali GM Corporate, Director & Company Secretary	C.A .Finalist Fellow Member of Institute of Corporate Secretaries.	More than 32 years rich experience of Finance & Corporate matters of mainly Glass Industry
Bilal Butt General Manager Sales & Marketing – GCIL	B.Sc. Mechanical Engineering	Having 20 years experience in the Fertilizer Industry and Chemical industry.
Mr. Muhammad Hanif General Manager Sales & Marketing – GGGL	Master in Business Administration	Having 40 years experience in the Pharma Industry and 3 years experience in pharma glass industry.
Mr. Asad Wazir Plant Manager	B.Sc. Mechanical Engineering	22 years in Gases & Glass Manufacturing industries.
Mr. Asim Mahmud, Chief Financial Officer	Fellow Chartered Accountant (FCA)	Ample experience about 24 years in the Sugar, Textile and Chemical Industries.
Mr. Sibtul Hassan Gilani Head of Procurement	Master of Business Administration	27 Year experience in Pharma, Electronic, Gases & Glass Industries
Mr. Shahnawaz Zafar AGM Finance	Fellow Chartered Accountant (FCA)	13 Years experience in the Construction, Dairy, Chemical & Glass Industries.



GHANI GLOBAL HOLDING LIMITED

About Ghani Global Group

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GHANI GROUP – background

- ✓ The entrepreneurs of the group have a rich history of 41 years.
- ✓ Diversified sectors involving mining, textiles, industrial & medical gases, glass, chemicals, construction, food and trading.
- ✓ The group comprises of many private, public and publicly listed companies.
- ✓ The group prides itself in managing the business in accordance with the dictates of Shariah, and utilize only Islamic mode of financing within its group enterprises.

About GHANI global GROUP

❖ Group comprised of the below companies;

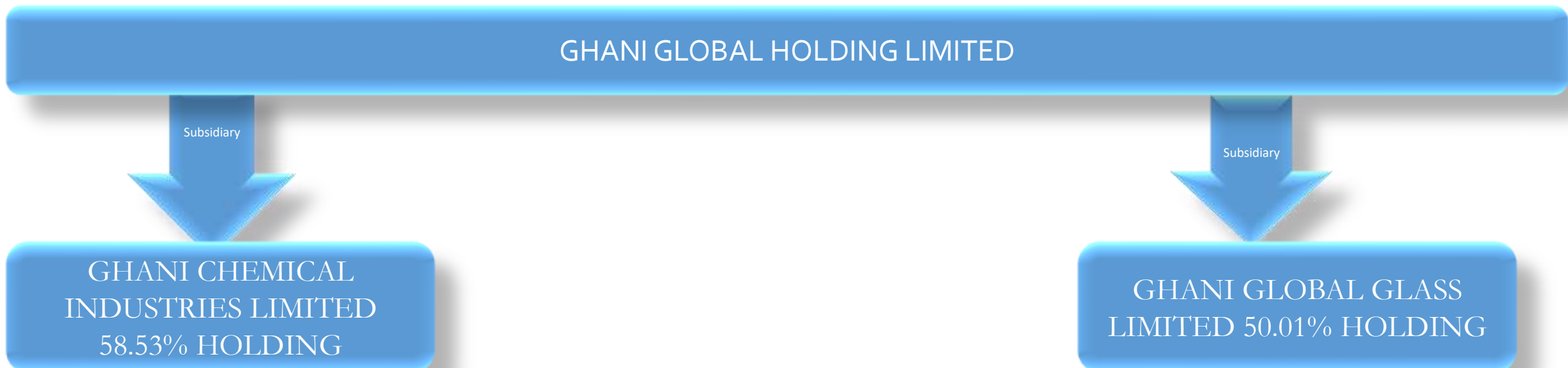
1. **Ghani Global Holdings Ltd. (GGL)** (Formerly Ghani Gases Limited) – Group Holding Company
2. **Ghani Global Glass Ltd. (GGGL)** – Manufacturing & sales of Glass Tube, ampoules & vials. Its one & only manufacturer of glass tube in Pakistan having state of Art European technology for its manufacturing facility.
3. **Ghani Chemical Industries Ltd. (GCIL)** – Manufacturing & Sales of Industrial & Medical Gases and Chemicals. Currently GCIL has the largest manufacturing facilities in Pakistan in Industrial & medical Gases.
4. **Ghani Engineering Pvt Limited** – Engaged in providing the engineering services at the corporate level.
5. **Kilowatt Labs Technologies Limited** – Under process and will be engaged in manufacturing of energy storage devices/super-capacitors.



GHANI GLOBAL HOLDINGS LTD.

ABOUT THE COMPANY

- Ghani Global Holdings Ltd., (formerly known as Ghani Gases Ltd.) was incorporated in Nov. 2007.
- Principal activity of the company, subsequent to the separation of manufacturing undertaking, is to manage investments in its subsidiary & associated companies and also in trade business of various chemical related products.



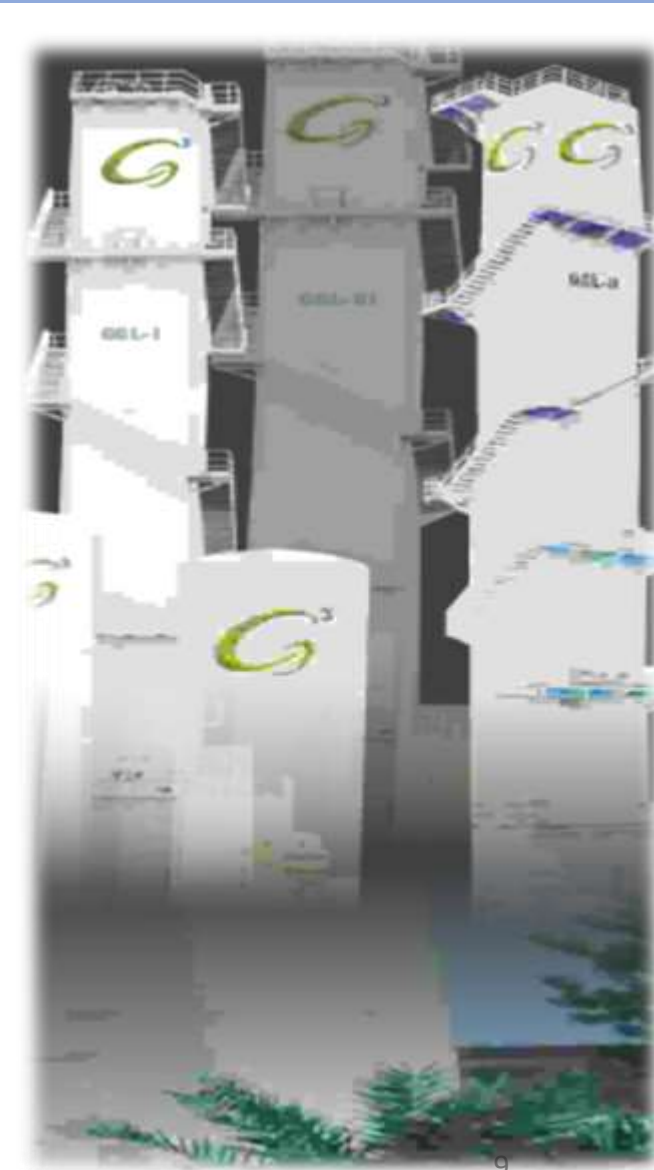
Subsidiary Company Name	Investment Shares	Shareholding	Face Value of Investment (Rs)
GCIL	245,459,985	58.53%	2,454,599,850
GGGL	120,235,680	50.10%	1,202.356,800

GHANI GLOBAL HOLDING LIMITED

CONSOLIDATED FINANCIAL HIGHLIGHTS

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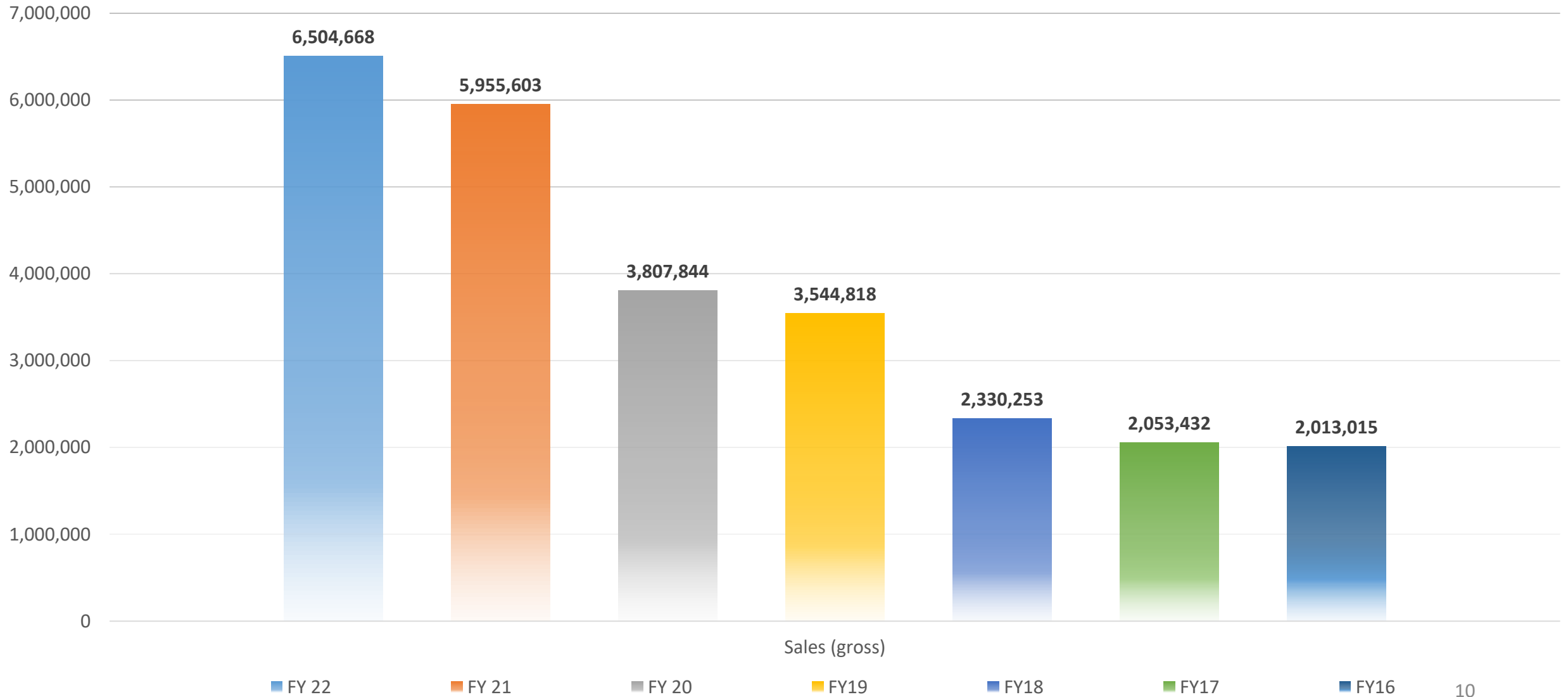
PROFIT / LOSS STATEMENT	FY 22	FY 21	FY 20	FY19	FY18	FY17	FY16
Sales (gross)	6,504,668	5,955,603	3,807,844	3,544,818	2,330,253	2,053,432	2,013,015
Gross profit	2,187,551	2,081,940	780,987	640,727	638,698	568,634	575,635
Profit/ (Loss) after tax	660,027	549,410	-119,752	-138,052	125,763	122,981	161,828
Financial data							
Fixed assets	8,349,420	5,362,024	5,357,365	4,784,927	3,173,893	2,957,732	2,682,306
Capital work-in-progress		523,775	75,155	81,045	33,176	100,146	79,409
Intangibles assets	351,408	354,370	357,331	360,293	14,631	70	70
Long term investment	101,306			0	406,126	436,859	
Long term deposits	79,654	72,214	68,940	67,494	68,257	57,756	68,909
Right of Use Assets	391,504	26,502					
Current assets	4,380,732	3,420,798	2,236,162	2,644,786	1,619,615	1,405,466	2,071,006
Current liabilities	3,617,674	2,313,225	2,608,315	2,643,002	1,426,650	654,967	1,534,451
Assets employed	9,273,292	6,338,885	5,883,352	5,293,759	3,889,048	4,303,062	3,367,249
Financed by:							
Ordinary capital	3,219,270	2,799,365	1,533,059	1,533,059	1,322,682	1,247,813	1,247,813
Reserves	0	267,649	522,137	522,137	460,198	535,067	535,067
Un appropriated Profit/ (Loss)	1,458,084	950,313	400,903	539,872	677,924	552,161	429,180
Sponsors loan	0	147,770	1,044,141	1,013,351	259,050	639,700	501,200
Shareholder's equity	5,606,639	4,165,097	3,500,240	3,608,419	2,719,854	2,981,740	2,713,260
Non controlling interest	2,770,749	1,627,232	300,366	281,149	6,979	6,999	
Finances and deposits	2,061,748	1,933,780	1,699,232	1,103,794	879,381	1,960,506	459,762
Deferred Liabilities	456,314	333,575	208,563	302,181	282,834	254,448	194,227
Funds invested	8,377,388	5,792,329	3,800,606	5,295,543	3,889,048	5,203,693	3,367,249
Earning per-share (Rs.)	2.05	2.04	-0.69	-0.901	0.95	0.93	1.9
Break-up-value per share (Rs.)			22.83	23.54	20.56	23.9	21.74
Cash Dividend%				-	-		



GHANI GLOBAL HOLDING LIMITED

CONSOLIDATED FINANCIAL HIGHLIGHTS

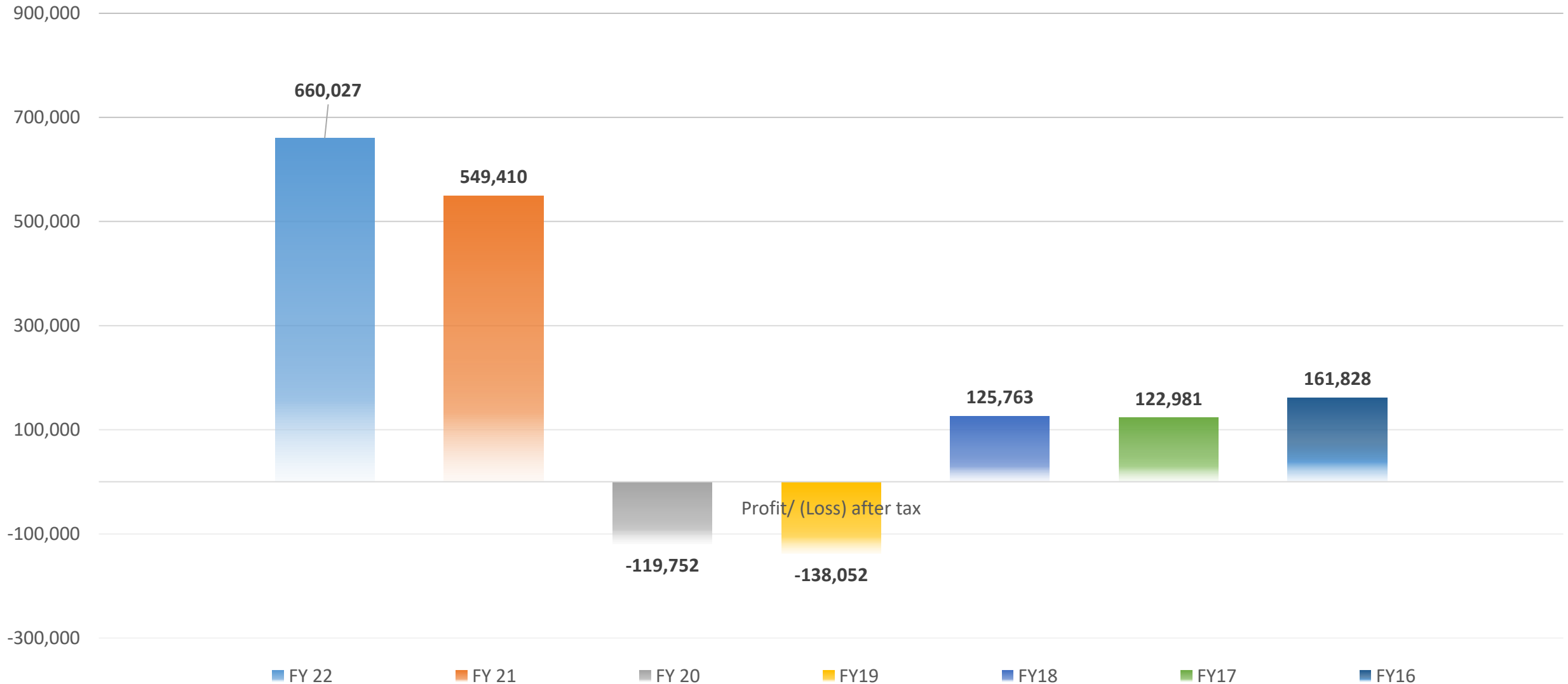
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GHANI GLOBAL HOLDING LIMITED

CONSOLIDATED FINANCIAL HIGHLIGHTS

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	KMIALLSHR 21,190.30	▲ 2.67 (0.01%)	PSXDIV20 14,553.15	▼ -33.77 (-0.23%)	UPP9 11,383.82	▼ -3.67 (-0.03%)	NITPGI 9,354.37	▲ 13.60 (0.15%)	NBPPGI 11,102.67	▼ -9.00 (-0.08%)	MZNPI 9,362.81	▲ 10.97 (0.12%)	
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GGL QUOTE PROFILE EQUITY ANNOUNCEMENTS FINANCIALS RATIOS PAYOUTS REPORTS

Ghani Global Holdings Limited

CHEMICAL

Rs.16.83 ▲ 0.13(0.78%)

1D 1M 6M YTD 1Y 3Y 5Y

As of Wed, Nov 23, 2022 4:05 PM



REG FUT ODL

OPEN	HIGH	LOW	VOLUME
16.75	17.09	16.75	6,273,062

CIRCUIT BREAKER	DAY RANGE	52-WEEK RANGE
15.45 – 17.95	16.75 – 17.09	13.92 – 32.79

ASK PRICE	ASK VOLUME	BID PRICE	BID VOLUME
0.00	0	16.83	61,800

LDCP	VAR	HAIRCUT	P/E RATIO (TTM) **
16.70	13.00	17.50	330.00

1-YEAR CHANGE *	YTD CHANGE *
▼ -46.33%	▼ -30.22%

** Based on unconsolidated financials

Equity Profile

MARKET CAP (000's)
5,418,029.73

SHARES
321,926,900

FREE FLOAT
160,963,450

FREE FLOAT
50.00%

GHANI GLOBAL HOLDING LIMITED

ABOUT SUBSIDIARY GHANI GHEMICAL INDUSTRIES LTD. (GCIL)

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- GCIL is subsidiary of Ghani Global Holdings Ltd., with 58.53% shareholding.
- GCIL is a public limited company, listed on Pakistan Stock Exchange.
- The Company is principally engaged in manufacturing, sales and trading of medical & industrial gases and chemicals.
- Authorized share capital of Rs. 5,500,000,000/- @ Rs. 10 per share.
- Paid up Share capital is divided into 359,755,000 of Rs. 10 each.



GHANI GLOBAL HOLDING LIMITED

GHANI GHEMICAL INDUSTRIES LTD.

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CUSTOMER SEGMENTS

Oil & Gas



Light & Medium Engineering Works



Chemical & Fertilizer



Research and Analysis



Ship Breaking & Scrap Cutting



Environment



Pharmaceutical



Merchandise Market



Health Care



Glass



Food & Beverage



Refining



Metal Fabrication



Pulp & Paper



Steel & Iron Mills

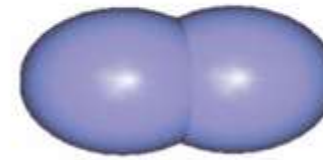


Livestock



PRODUCTS & SERVICES

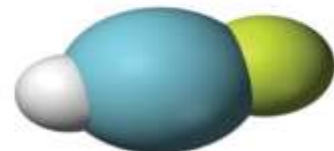
Industrial Gases



Liquid Oxygen



Liquid Nitrogen



Liquid Argon



Liquid Helium



Liquid CO₂



Dissolve Acetylene



Ethylene Ripener



Calcium Carbide



Industrial Gases Pipeline



Industrial Cryogenic / Gases Cylinders

Ghani Gases! A Good solution for every situation...

GHANI GLOBAL HOLDING LIMITED

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GHANI CHEMICAL INDUSTRIES LTD. FINANCIAL HIGHLIGHTS

Particulars	June 2022 Rs in Million	June 2021 Rs in Million
Annual Sales	4,781	4,350
Gross Profit	1,746	1,657
Profit after taxation	812	691
Non- Current assets	6,225	4,198
Current Assets	3,146	1,792
Current Liabilities	2,746	1,734
Ordinary Share capital	3,597	1,535
Share Premium	300	914
Sponsors' Loan	0	0
Shareholders' equity	5,454	2,912
Long term financing	918	954



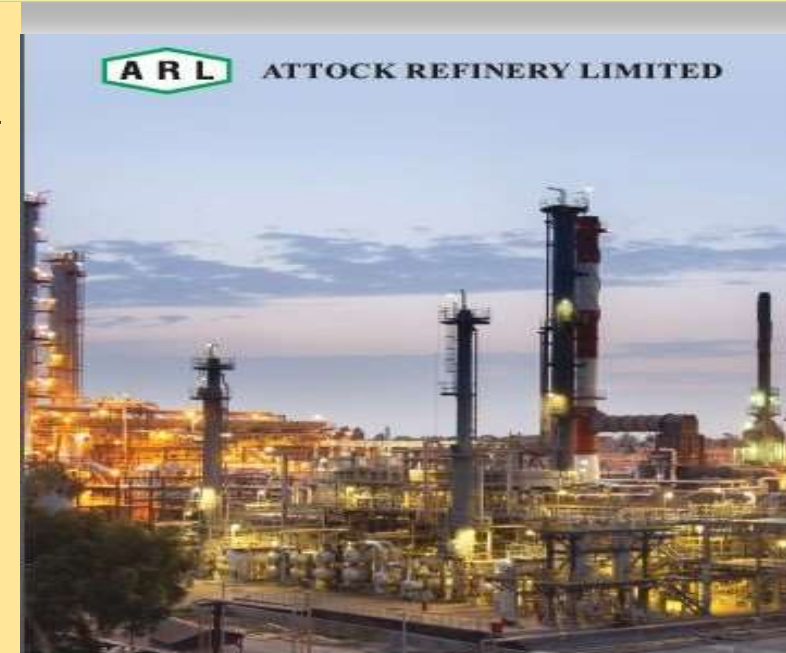
GHANI GLOBAL HOLDING LIMITED

GHANI CHEMICAL INDUSTRIES LTD..

Current & Future Outlook

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- We are pleased to apprise your good self that Ghani Chemical Ind. Ltd. has entered into agreement with **Engro Polymer Chemicals Ltd. (EPCL)**. for supply of Industrial Gases for the period of 15 years.
- This is very prolific contract for the GCIL. Alhamdulillah, **Agreement has been signed** between the companies.
- COD of this Plant is going to be in this Quarter In-Shaa-Allah.
- This contract which envisages dedicated supply through pipeline and considered as cream of our business which shows continuous supply for **15 years**.
- This contract is without any distribution cost and **guaranteed cash flows**, Alhamdulillah.
- Due to Gaseous supply of product, **manufacturing cost is also reduced** in such cases substantially.
- Furthermore, Payment against supplies will be done in **30 days**.



GHANI GLOBAL HOLDING LIMITED

GHANI CHEMICAL INDUSTRIES LTD..

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Current & Future Outlook

- Long term contract with **Attock Refinery Limited** – a refinery company. This contract is for supply of Liquid Nitrogen for the period of Five years.
- The Buyer being an Oil Refinery Company uses Liquid Nitrogen in its Plant Operations.
- The Seller (Ghani Chemical Industries Limited) is willing to supply the required volume of Liquid Nitrogen to the buyer for use in its Plant Operations.
- The seller shall supply to the Buyer an approximate quantity of 100,000 – 120,000 liters of Liquid Nitrogen on monthly basis.
- Payment against each supply shall be made within 15 days from the date of submission of Sales Tax Invoice.



GCIL –V – Hattar

- Land for this project is already available with the company in Hattar Economic Zone. Investment size of this project shall be **PKR2.40 billion** and completion target has been set for Jun 2023 In-Shaa-Allah.
- **Decision to export the liquid plant installed at Lahore site to GCC region.** The Board of Directors has decided to export one of the existing plant of the Company (with fair market value around US\$ 3.00 million to US\$ 4.00 million) installed at Lahore (of Capacity 110TPD) to GCC region. Alhamdulillah, Ghani Chemical Industries Limited will be the first company of Pakistan to export Industrial and medical gases plant & know how and bring back precious dollars in the country.

GHANI GLOBAL HOLDING LIMITED

ABOUT SECOND SUBSIDIARY

GHANI GLOBAL GLASS LIMITED

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ABOUT COMPANY

- Ghani Global Glass Ltd. is a group company of Ghani Global Group.
- It is subsidiary of Ghani Global Holdings Ltd. with shareholding of **50.10%**
- Ghani Global Glass Limited is a public limited company, listed on Pakistan Stock Exchange.
- The Company established in Pakistan, for the first time, a premium European Tubing Glass Manufacturing Plant, which is second to none.
- It is an "[Import Substitute](#)" and presently domestic demand is met through imports from Europe and china.
- Furnace capacity per day is 22 ton and Glass Tube Production capacity of 18 TPD.
- It is specialized pharma glass i.e. Boro-silicate neutral glass tube.

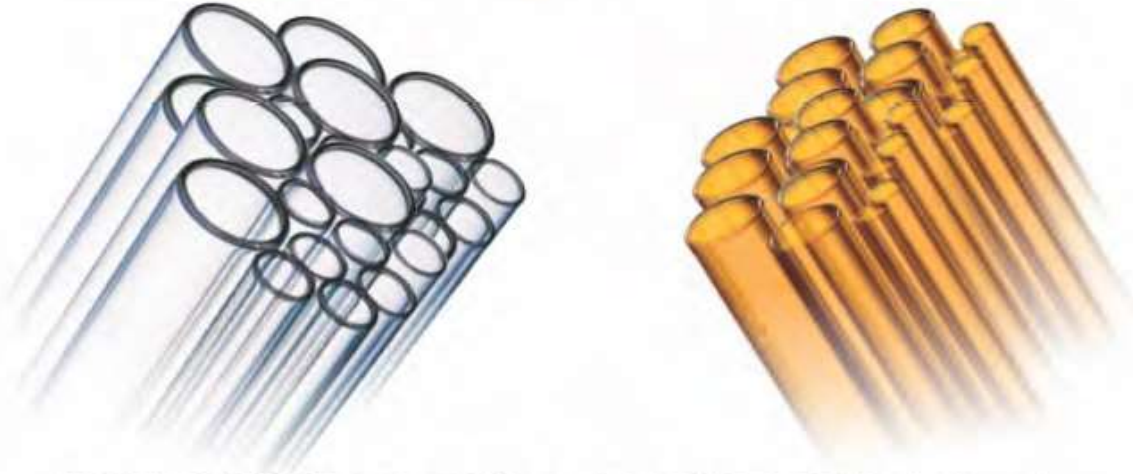


GHANI GLOBAL HOLDING LIMITED

GHANI GLOBAL GLASS LIMITED

PRODUCTS

G³ GLASS TUBING CLEAR AND AMBER



CAPABLE TO PRODUCE: 5MM - 38MM (outer dia), 0.45MM - 1.50MM (wall thickness)

G³ GLASS VIALS



G³ GLASS AMPOULES



GHANI GLOBAL HOLDING LIMITED

GHANI GLOBAL GLASS LIMITED

FINANCIAL HIGHLIGHTS

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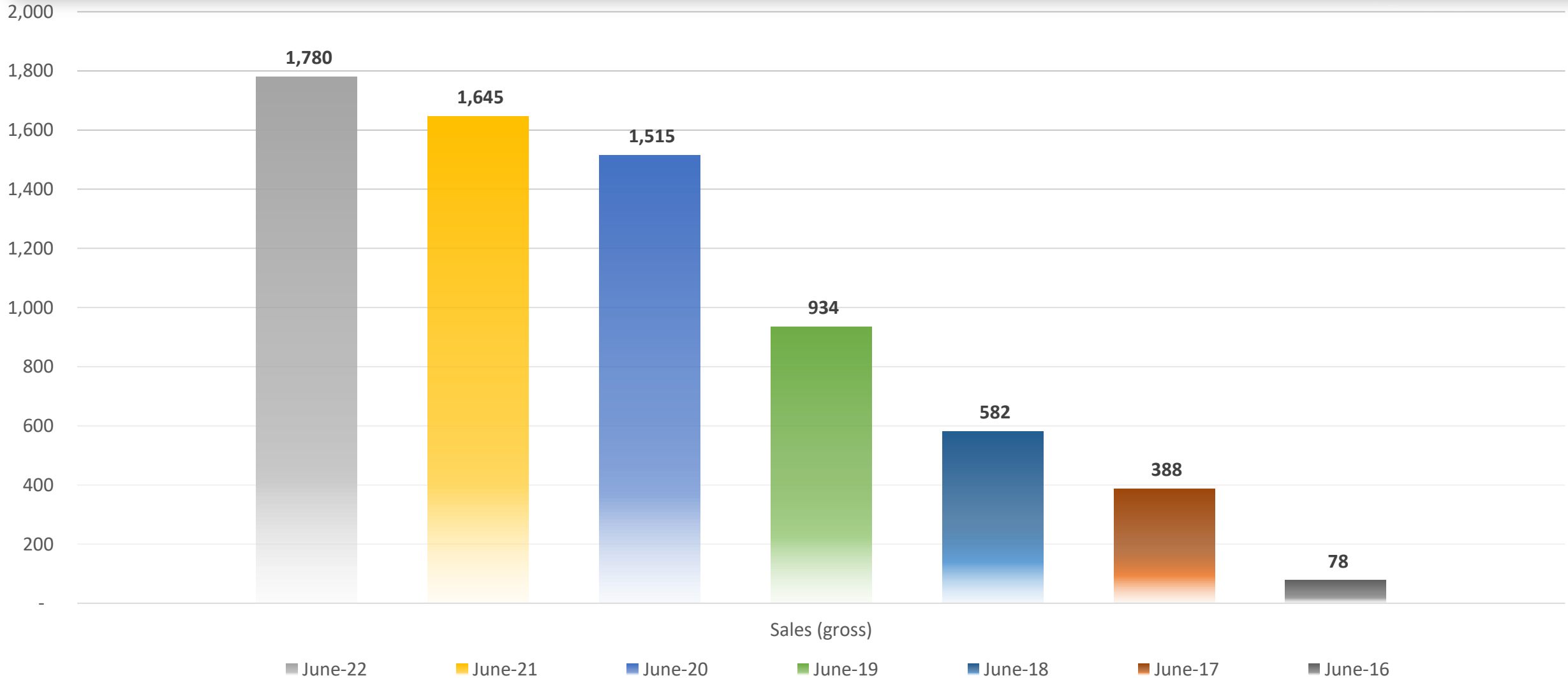
Particulars	2022	2021	2020	2019	2018	2017	2016
	Jun 30	Jun 30	Jun 30	Jun 30	Jun 30	Jun 30	Jun 30
Profit and Loss Account	In Millions	In Millions	In Millions	In Millions	In Millions	In Millions	In Millions
Sales (gross)	1,780	1,645	1,515	934	582	388	78
Gross profit	1,505	424	286	52	9	13	3
Administrative and general expenses	(83)	(109)	(63)	(62)	(55)	(45)	(23)
Selling and distribution cost	(21)	(35)	(37)	(35)	(24)	(17)	(8)
Other operating expenses	(23)	(21)	(6)	(7)	(6)	(1)	(1)
Other Income	24	8	2	7	27	6	0
Finance cost	(81)	(110)	(142)	(103)	(78)	(69)	(18)
Provision for taxation	(38)	(23)	-	-	3	(3)	(6)
Profit/Loss after taxation	197	133	40	(148)	(123)	(116)	(51)
Earning per share - basic and diluted	0.82	0.85	0.33	(1.48)	(1.23)	(1.27)	(1.02)
Balance Sheet							
Share Capital	2,400	2,400	1,000	1,000	1,000	1,000	500
Shareholders Equity	2,322	2,272	1,372	1,319	1,435	1,168	925
Non-current assets	2,634	1,812	1,519	1,556	1,570	1,444	1,337
Current assets	1,452	1,333	916	897	906	738	380
Current liabilities	1,277	563	774	871	816	638	264
Right issue	-	140%	-	-	-	100%	-

GHANI GLOBAL HOLDING LIMITED

GHANI GLOBAL GLASS LIMITED

FINANCIAL HIGHLIGHTS

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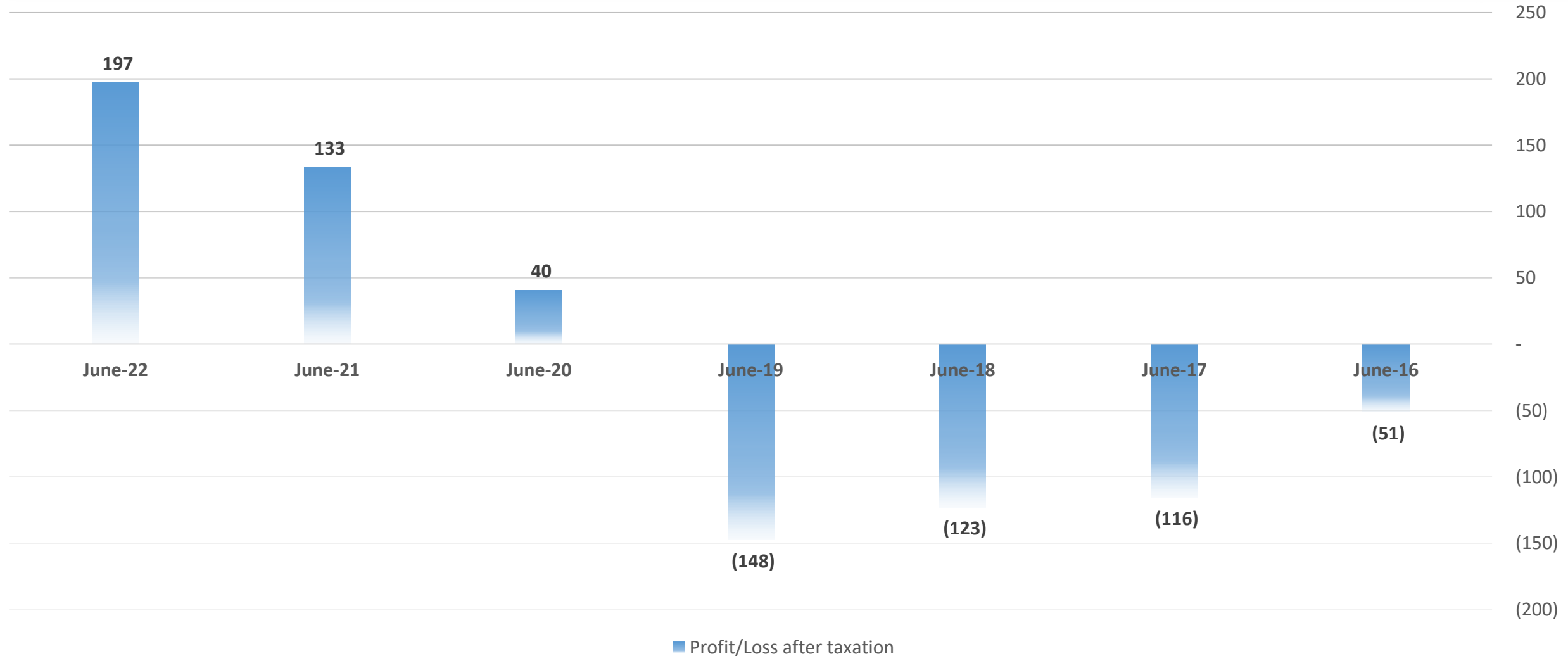


GHANI GLOBAL HOLDING LIMITED

GHANI GLOBAL GLASS LIMITED

FINANCIAL HIGHLIGHTS

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- The company has successfully converted most of the high end **National companies and MNCs** across Pakistan on Glass tubing who were using only from high cost European tubing.
- We are actively working with other companies and also pursuing them to **switch to our glass tubing**.
- Negotiation are under way with tube consumers in other countries like **MENA region, Russia, and other African countries**.
- Six Ampoules Machines purchased in Europe. This will add value and contribute in profit margins as glass tube of GGGL will be exported to Europe and ampoules so manufactured from these ampoules machines will be sold in European territory.



- The company also performing very well in Value Addition Business by Manufacturing of **Ampoules and Vials** from in house Glass Tube produced.
- There are mix of **22 Ampoules machines**, blend of European, Indian and Chinese machines
- In addition to above there are **5 Vials manufacturing** machines.
- Our **production of Ampoules** is also increasing tremendously.
- Production capacity of Ampoules has up to **60 Million** plus per month Alhamdulillah.



JAZAKALLAH